

Setting a course for the perfect partnership: Common strengths for a common goal.



Pitch systems



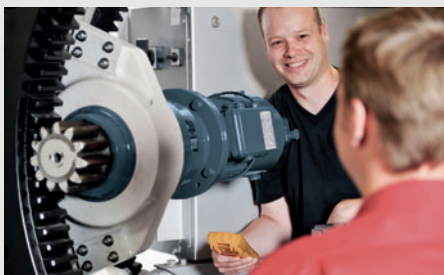
Switch and
control cabinets



Service

Connect Four: The basis for a successful partnership

Sharp tongues often point out that the length of a partnership often compensates for what it lacks in depth. Our relationships with our customers proves otherwise. And quite successfully too. Particularly given that we strive to achieve a shared success with openness, engagement and transparency from the very beginning.



1 Open: For honest dialog.

We meet our customers at eye level. In this way we always have an eye on their needs. And to ensure that we achieve an optimal result we occasionally question the desired configuration and offer a clear recommendation of our own.

2 Engaged: For people and projects.

Naturally the focus is always on a particular project. One that is as individual as the people behind it. That's why we accompany both with the highest level of professionalism and esteem. The engagement for people and projects demands an equal measure of mutual respect and goal-oriented action. For example, with personal advisors who manage your project from beginning to end and who share their know-how with both you and your engineers.





3 Transparent: For trust that lasts.

There is an old proverb that says, „Those who trust in the sea do not know it very well.“ Thankfully one need not trust in the sea in order to optimally unlock its potential in terms of wind energy. This is true both offshore and onshore. The only important thing is having the right partner at your side.

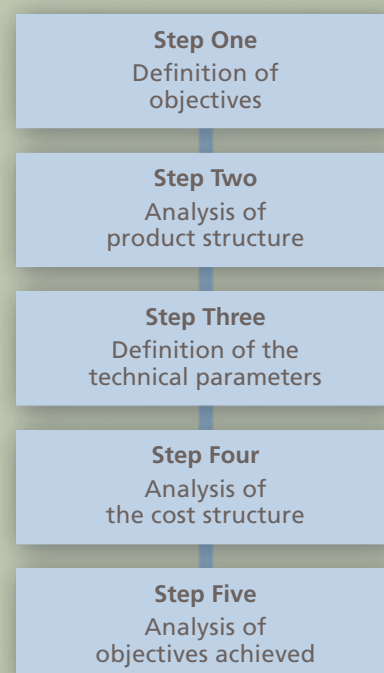
This is where trust plays a decisive role and one of the fundamental characteristics of trust is transparency towards our customers. Starting with commercial management aimed at avoiding unnecessary costs. Or with support during product development and commissioning phases to optimally leverage the technical possibilities. For example, as illustrated by a project for the BARD-Group.

The BARD-Project:

A prototype with advantages in series production.

A project we did with the BARD-Group, one of the leading offshore suppliers, shows how we literally bring our customers on board throughout each project phase. It also illustrates the depth of our own know-how and technically ambitious developments. The transparency in our exchange of knowledge led to a pitch system for a 6.5 MW turbine that is both technically and economically convincing.

Together we have it in our power:
Five steps to a successful project.



“When a project phase serves as the basis for a longterm partnership, it is above all a question of trust. SSB Wind Systems shared this trust with us. A great deal of openness, also with regards to costs, resulted in a prototype from which both partners will profit over the long term. In this way, a joint project was transformed into a shared success.”

Purchasing BARD Engineering GmbH

4 Success: For you and us.

Our success hinges on your success. That is why the completion of a project is only considered successful if it marks the beginning of many other projects. This presupposes that in addition to having a good feeling, both sides can also count on a high return. We, therefore, offer you fair prices so you have the opportunity for longterm planning. This also ensures us a longterm return in terms of the further development of products from which you ultimately also profit.

Any questions? Here are the answers.

Our people.

- 400 highly motivated employees (including more than 50 developers)

Our services.

- Consulting, planning, development, construction, testing
- Continuous process and job production for switch and control cabinets

Our products.

- Pitch systems for wind turbines of all onshore and offshore performance classes
- Switch and control cabinets, pitch drive control and hub simulation boxes, special solutions, prototypes

- Technical service and spare parts management

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